

EARNINGS RELEASE

Q1 FY25 | 9th August, 2024



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CIN: L74899DL1994PLC061295.

Corporate Office: Paramount House, KH-433, Maulsari Avenue,
Westend Greens, Rangpuri, New Delhi-110037

Q1 FY25 Earnings Update:

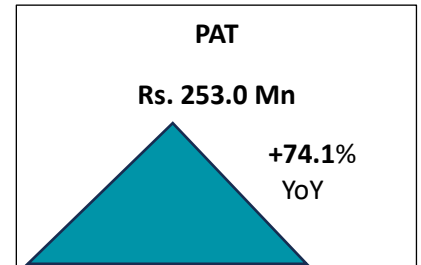
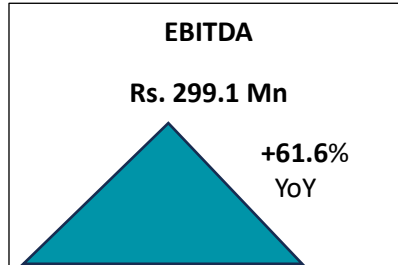
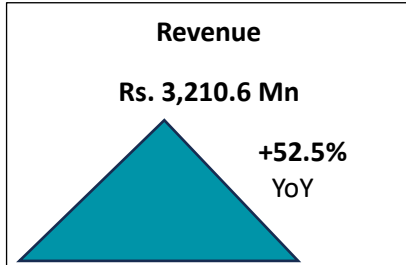
Revenue from Operations stood at a robust Rs. 3,210.6 Mn for Q1 FY25

EBITDA showed a 61.6% increase in Q1 FY25 over Q1 FY24

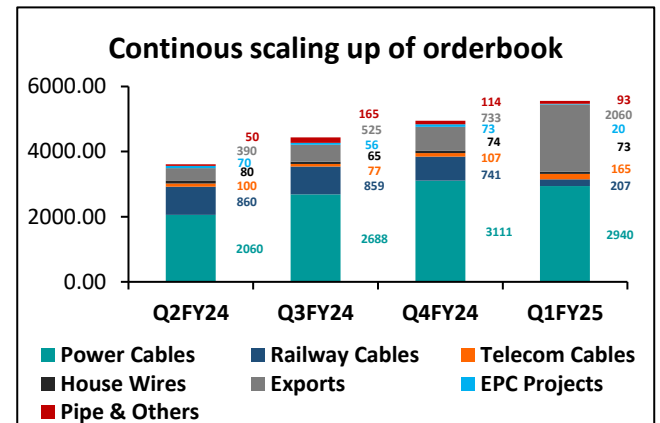
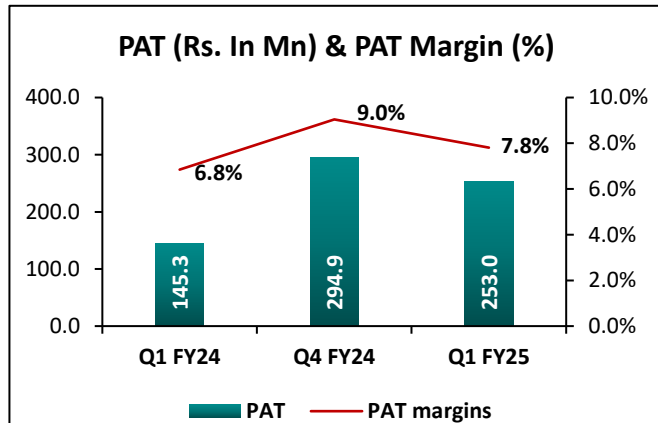
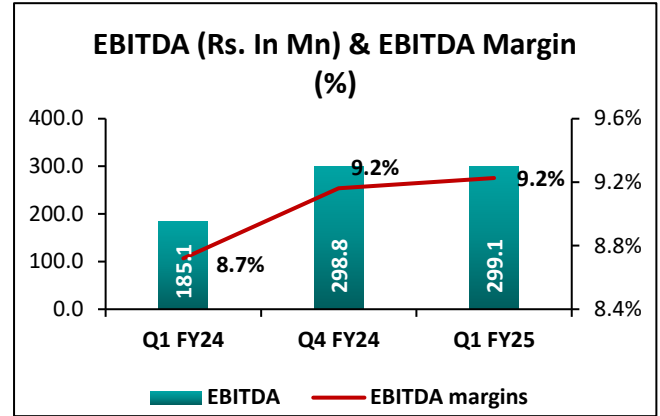
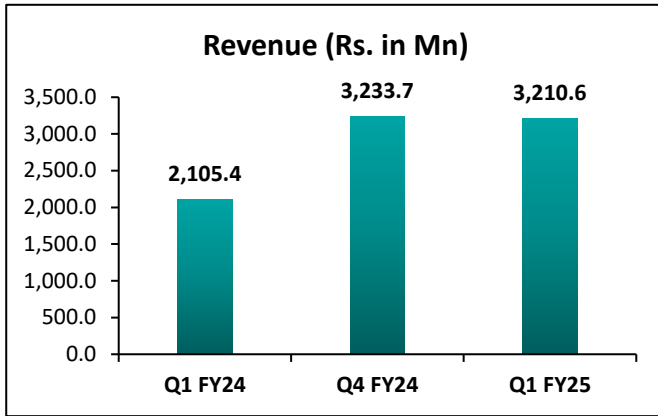
PAT recorded a growth of 74.1% in Q1 FY25 over Q1 FY24

New Delhi, 9th August 2024: Paramount Communications Limited (“PCL” or “The Company”), established in 1955, is a prominent player in India's wire and cable industry, producing high-quality products for various infrastructure segments. It is engaged in manufacturing of Wires and Cables comprising of power cables, telecom cables, railway cables and specialised cables.

Paramount delivers another set of robust performance



Revenue Mix	Q1FY25 (Rs. In Mn)	Q1FY25 (%)
Power Cables	1,203.6	37.5%
Railway Cables	639.8	19.9%
Telecom Cables	141.4	4.4%
House Wires	192.2	6.0%
Exports	882.7	27.5%
EPC Projects	17.6	0.5%
Pipe & Others	133.3	4.2%
Total	3,210.6	100.0%



Business Updates during the Quarter:

- ICRA Limited has assigned a long-term rating of BBB to the Bank Facilities of Rs. 150.00 crore. The Outlook on the long-term rating is Stable.

Consolidated Profit & Loss Statement:

Particulars (Rs. Mn)	Q1 FY25	Q1 FY24	YoY (%)	Q4 FY24
Revenue from operations	3,210.6	2,105.4	52.5%	3,233.7
Other income	31.5	17.3		27.7
Total revenue	3,242.1	2,122.7	52.7%	3,261.4
Total expenses excluding depreciation, amortization, and finance cost	2,943.0	1,937.6		2,962.6
EBITDA (In OI)	299.1	185.1	61.6%	298.8
EBITDA Margin % (in OI)	9.2%	8.7%		9.2%
Depreciation & Amortization	27.5	21.7		25.7
Finance Cost	12.6	18.0		14.2
PBT	259.0	145.3		258.9
Tax Expense	6.0	-		(36.1)
PAT	253.0	145.3	74.1%	294.9
PAT Margin %	7.8%	6.8%		9.0%
Diluted EPS	0.83	0.72		1.00

Management Commentary

We are pleased to report robust financial and operational performance for Q1FY25, highlighting the strength of our business model and strategic initiatives. Our strong operational execution and solid business fundamentals led to notable achievements across key financial metrics.

In Q1FY25, our company saw significant revenue growth, with revenue from operations reaching **Rs. 3,210.6 Mn, an increase from Rs. 2,105.4 Mn in Q1FY24, marking a Y-o-Y growth of 52.5%**. This impressive growth was driven by robust demand for our products in both domestic and international markets, with a healthy recovery in the USA markets. We are optimistic about maintaining this growth trajectory throughout FY25, bolstered by our strategic initiatives and market expansion efforts.

Our strategic initiatives to enhance operational efficiencies have yielded positive results, leading to a notable increase in our **EBITDA margin from 8.7% in Q1FY24 to 9.2% in Q1FY25**. Specifically, **our EBITDA grew from Rs. 185.1 Mn in Q1FY24 to Rs. 299.1 Mn in Q1FY25, marking a 61.6% Y-O-Y growth**. This underscores the strength of our business model and our ability to adapt effectively to market conditions.

Our PAT for Q1FY25 improved significantly by 74.1%, increasing from Rs. 145.3 Mn in Q1FY24 to Rs. 253.0 Mn in Q1FY25. The substantial repayment of ARC debt has notably strengthened our balance sheet, resulting in a healthier financial position. Further, the recent assignment of credit rating from ICRA is a positive step towards approaching bank debt market to meet working capital requirements and making use of capital more judiciously. Also, our debt repayment has also enhanced our financial flexibility, allowing us to invest more aggressively in growth opportunities to prepare us for next phase of growth.

We are pleased to inform our stakeholders that we have fully repaid all outstanding obligations to Invent Assets Securitisation & Reconstruction Private Limited (Invent), including the dues originally owed to the State Bank of India (SBI) and acquired by Invent. This accomplishment underscores our commitment to financial prudence and the strengthening of our balance sheet, ensuring the long-term sustainability and growth of our company.

The business environment is highly favorable, driven by rising demand in railways, power, renewable energy, and telecommunications, which is fueling our growth and expansion. Increased government spending and private investments in infrastructure and construction are benefiting the cable and wire industry. Our robust order book, balanced export-domestic sales mix, and successful presence in the USA B2C market have been pivotal to our performance. Our diverse product portfolio and commitment to technology and innovation enable us to address the growing needs of the construction and power distribution sectors. With promising industry prospects and rising demand for high-quality products spurred by infrastructure development, renewable energy investments, and telecom advancements, we are well-positioned to capitalize on these opportunities and enhance our market share. **Our expanding order book, currently stands at Rs. 5,558.0 Mn**, reflecting strong client confidence and reinforcing our outlook for sustained growth, underscoring the strength of our client relationships and our ability to consistently meet our commitments.

Overall, our progress during Q1FY25 has been robust, setting a solid foundation for continued growth throughout FY25. We remain committed to driving operational efficiencies, expanding our market presence, and delivering value to our stakeholders. The favorable business environment and increasing demand across various sectors provide a promising outlook for our company as we navigate the opportunities and challenges ahead.

About Paramount Communications Limited:

Paramount Communications Limited, founded in 1955, stands as a prominent player in wire and cable Industry, renowned for its high-quality products across diverse infrastructure segments. With advanced facilities in Rajasthan and Haryana, Paramount offers a comprehensive product range of over 25 distinct products and 2,500 SKUs. The company holds a three-star export house status from the Government of India and has catered to more than 600 institutional clients. Its extensive network includes over 150 channel partners, 250+ retail locations, and collaborations with over 7,000 electricians. Paramount's adept and experienced R&D team positions it as a prominent and dependable player in the industry.

For further information on The Company, please visit: <https://paramountcables.com>

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